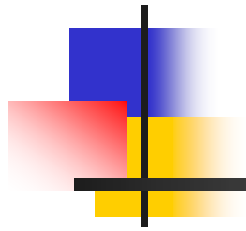


# Why Humans Like Junk Food



Steven Witherly, PhD  
Technical Products Inc

No Theory on Food Pleasure  
No Theory on Food Pleasure



# Special Thanks To:

---

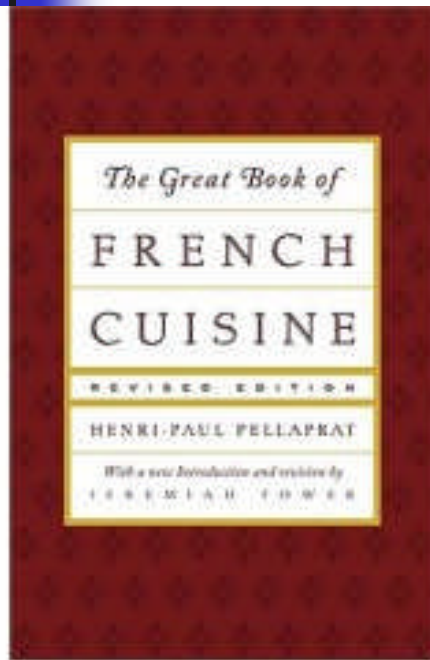
Aaron Graham



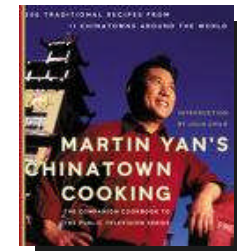
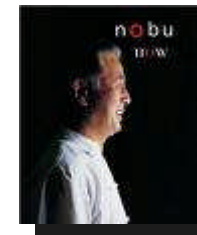
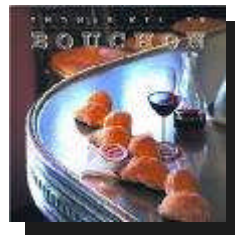
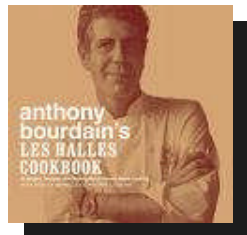
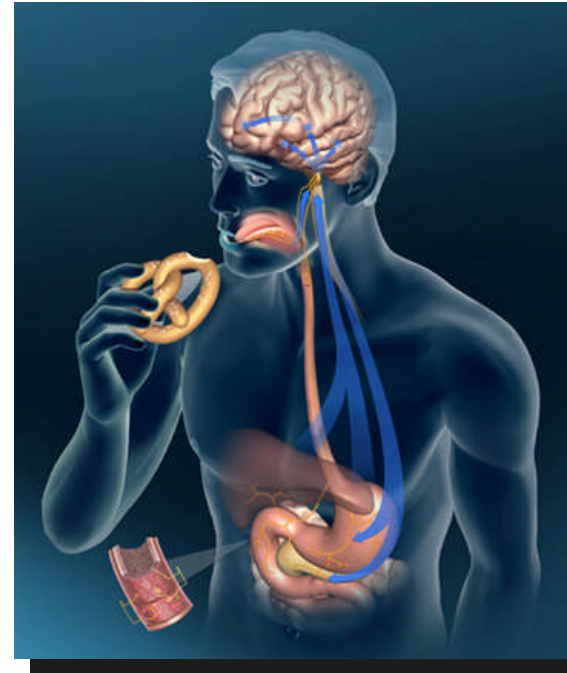
# Flavor Chemists & Food Pleasure

- FC are in the *Pleasure* Business
- Food & Flavor Choices are Based on *Pleasure & Memory*
- Knowledge of Food Pleasure will help Flavor Chemists Design Better Foods and *Win Customers*

# Art and Science



+





# Talk Outline

---

- Latest Research in Chemical Senses
  - How **Many Senses** are there?
  - Latest **Taste** Research
  - Latest **Olfaction** research
- What is Food Pleasure?
  - **Pleasure** Center
  - Important Food **Theories**
    - **Food Pleasure Equation**
- Flavor & Culinary Applications



# Food Perception Theories

---

- Food Pleasure Equation
  - Sensation plus calories
- Emulsion theory
  - Salivation Response
- Dynamic Contrast
  - Tostada Effect
  - Ping-Pong Pleasure
  - Meatloaf Effect
- Sensory Specific Satiety
- Evoked Qualities (Emeril Bam Effect)
- Flavor-Flavor Learning
- Mere Exposure Effect
- Taste-Aversion Learning
- Rozin's Fundamental Principle
  - Disgust Theory
- Human are "Cookivores"
  - R. Wrangham
- Essential Nutrient Coding
  - Goff & Klee
- Wanting vs. Liking Theory
  - K. Berridge



# Favorite Foods

---

- Why We Like Doritos
- Why We Like Vanilla Ice Cream
- Why we Like Garlic
- Why We Like KFC Chicken
- Why We Like Chocolate



# Food Theories?

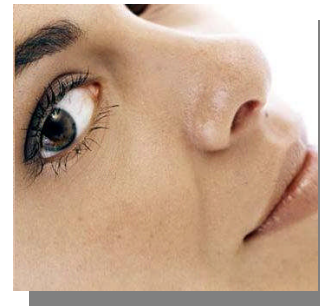
---

## What Makes Food Taste Good?



# We are All Experts?

- Pangborn told me:
  - “Since everyone has a nose and tongue we all think we are experts on good food”



# Fundamental Theories

- Central Limit Theory (mathematics)
- Pareto's Principle (80/20 rule)
- Theory of Relativity (Einstein)
- Big Bang Theory
- Theory of Everything (String)
- Evolutionary Theory (Darwin)
- Entropy Theory (Thermodynamics)
- Gravitational Theory (Newton)



# Food Pleasure & Guilt

© Original Artist  
Reproduction-rights obtainable from  
[www.CartoonStock.com](http://www.CartoonStock.com)

All common pleasure  
pathway



"LET'S SEE... WE'VE TAKEN YOU OFF SMOKING, DRINKING  
AND RICH FOOD. WHAT ELSE DO YOU ENJOY?"



# Food Industry (Big Bucks)

---

- Food Industry is Almost a Trillion Dollar Industry!
- Fast Food alone is 100 billion!
- Snack Food 100 billion!
- **Food Service: 500+ billion!**



# Doritos Effect





# New Book...

---

Wouldn't it be Great if  
Someone Wrote a Book  
Summarizing This Sensory  
Information for Food  
Professionals



# Why Humans Like Junk Food

- The Inside Story on Why You Like Your Favorite Foods, the Cuisine Secrets of Top Chefs, and How to Improve Your Own Cooking Without a Recipe
- By Steven A Witherly, PhD.
- Barnesandnoble.com, iUniverse.com, Amazon.com
- Author directly: signed, postage and taxes included.
  - check: Technical Products Inc. 23510 W, Windrose Place, Valencia, Calif. 91354, \$31.95



# Food Company Powerhouses:



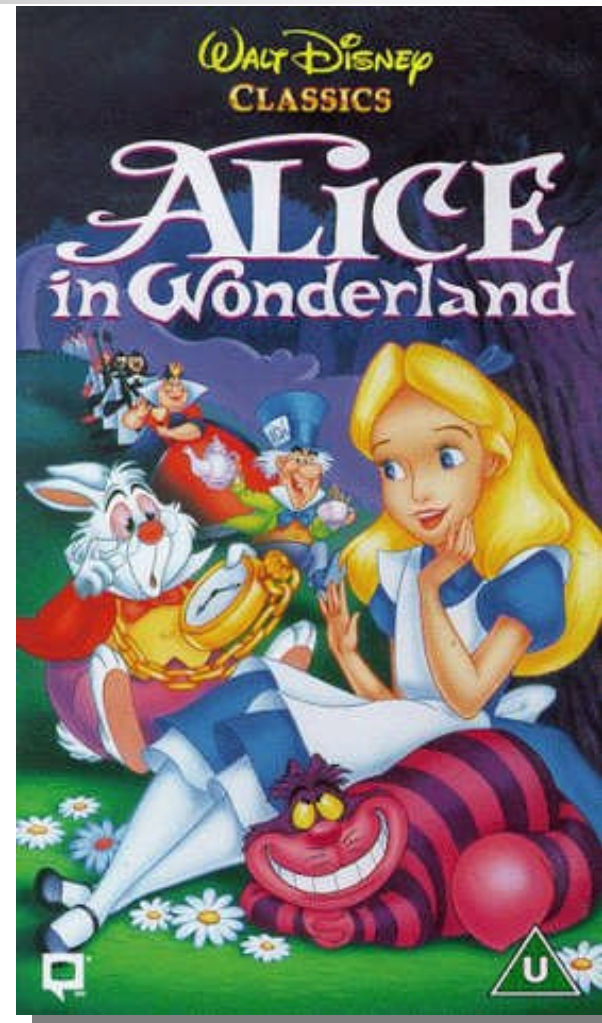
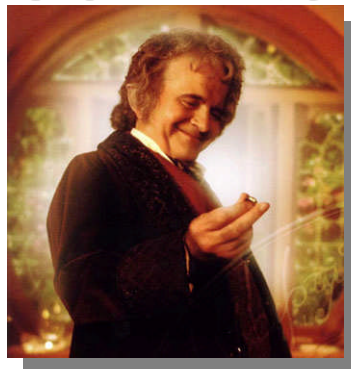
# Food Favorites

Liberty Potatoes



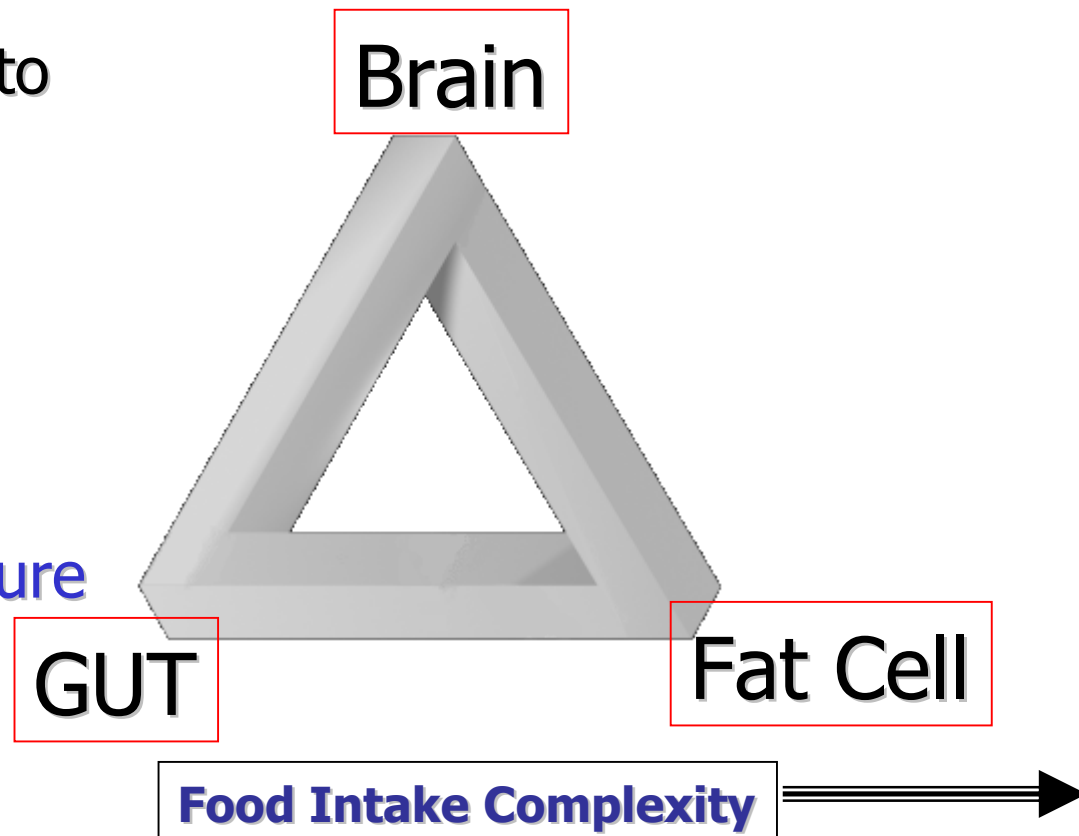
# Where to Begin?

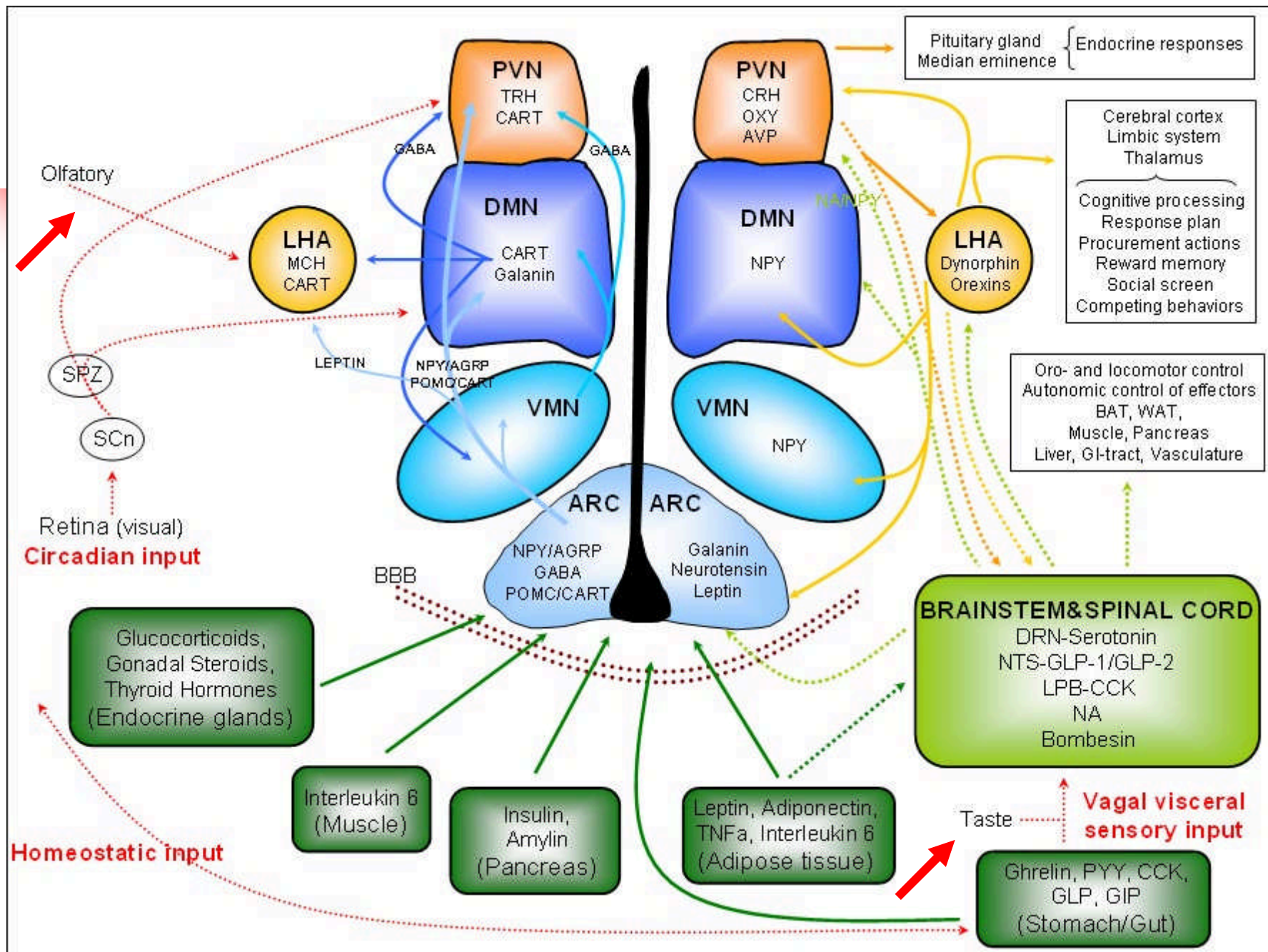
- Let's Start with Some Fundamental Aspects of Food Intake!



# Intake Principles

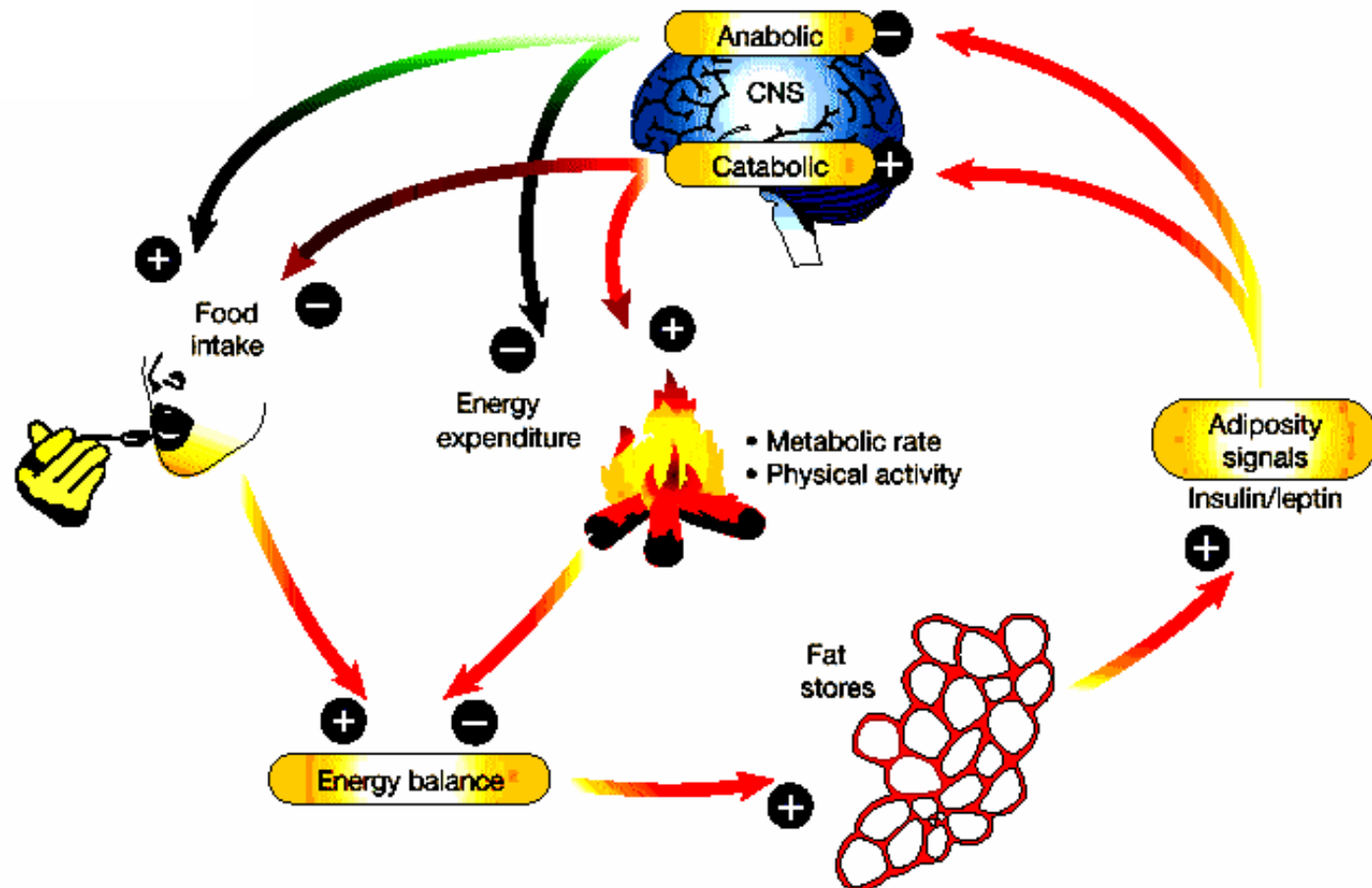
- 1. Brain Designed to Seek **Calories (fat)**
- 2. Each System **Talk** to Each Other!
- 3. System is Biased **Upward**
- 4. System has Long Term **Memory**
- 5. System uses **Pleasure** for Control





# Simplified Food Intake

Chemical Senses



# Human Diet Evolution

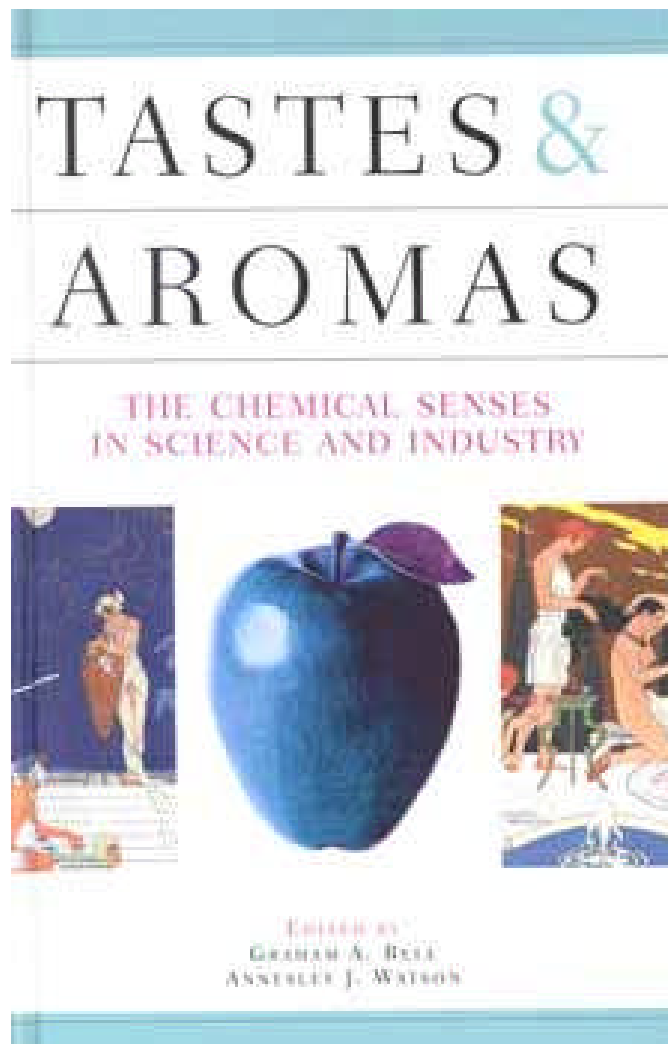
- **Salt, fat** and **sugar** rare in our Past!
- We crave what is scarce!



Lean meats, berries, whole grains, vegetables, fruits, honey

Thrifty Gene Hypothesis

# Chemical Senses



# Chemical Senses Overview

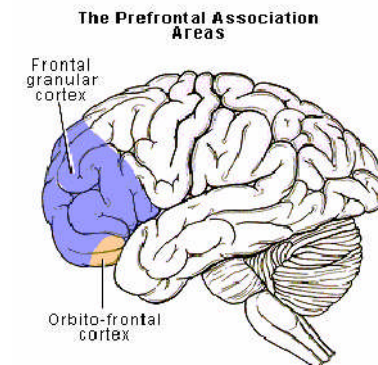
- Sense of Taste
  - The basic tastes
  - Additional taste sensations



- Sense of Smell
  - Aroma sense
  - Trigeminal sense



- Brain Flavor Processing (OFC)





# Number of Senses?

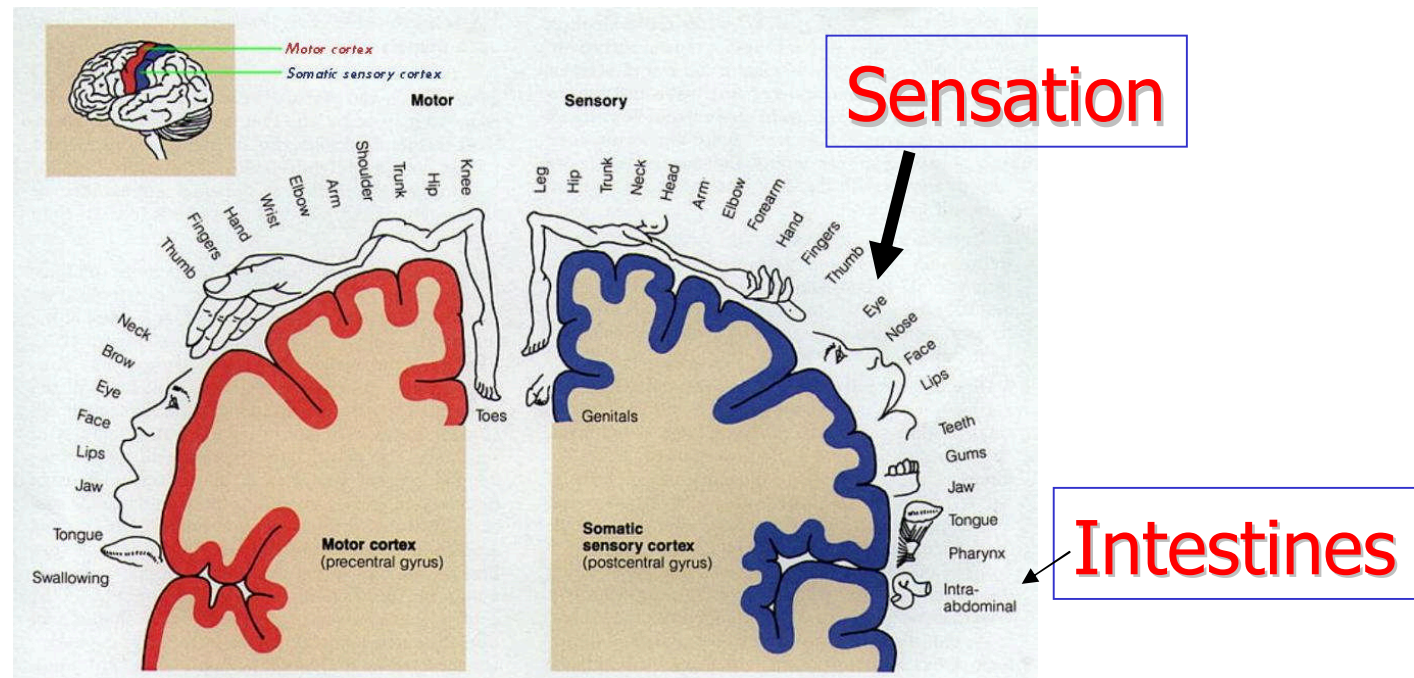
---

- Just the Classic Five?
  - I don't think so!
- More than 20!
  - Osmolality & Stretch receptors
  - Positional Sense
  - MSG
  - Heat & Cold Perception
  - Hot Pepper (Vanilloid),

Bruce Durie, New Scientist Magazine

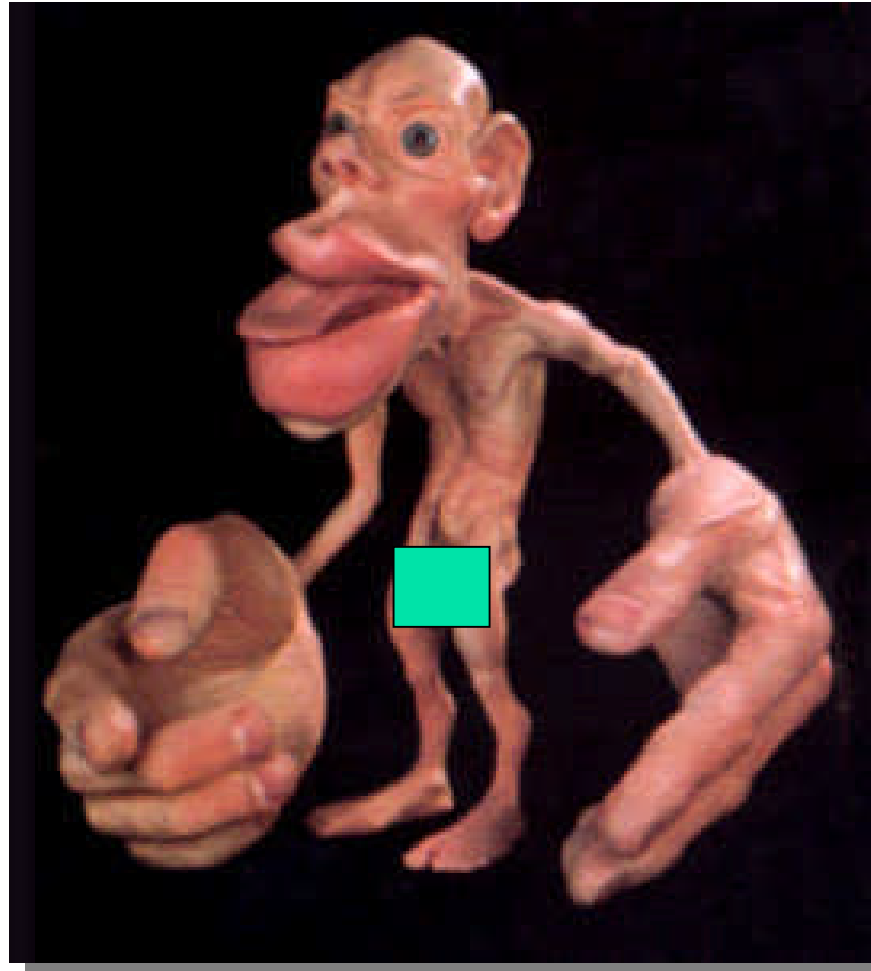
# Sensory Homunculus I

- 40% of all sensation from the mouth and face
- Intestines about 5% of sensation



# What You Look Like!

**Sensory Input  
To Brain**



# Stomach: 2<sup>nd</sup> Oral Receptor System

- The stomach contains:
  - Osmoreceptors
  - Sense organs for:
    - Amino acids
    - Fatty acids
    - Glucose
    - Acids and bitter tastants
  - Nociception (vanilloid)
  - Mechanoreceptors
  - Texturoreceptors
- Bodies 2<sup>nd</sup> chance to evaluate food!



# Gut Check: Osmolality

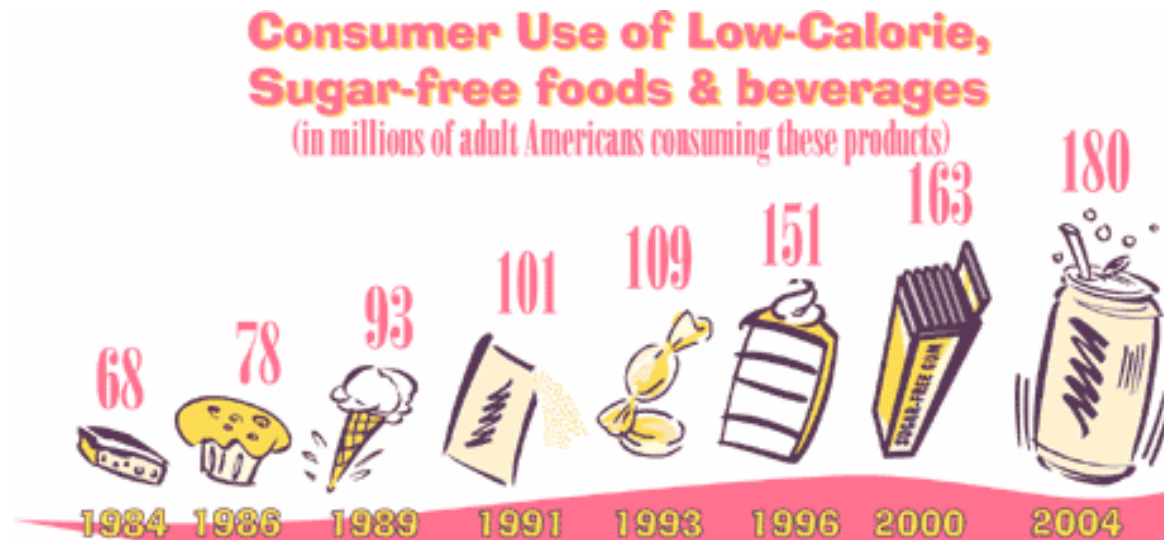


Potassium Chloride



# 30 Percent Sensing Rule

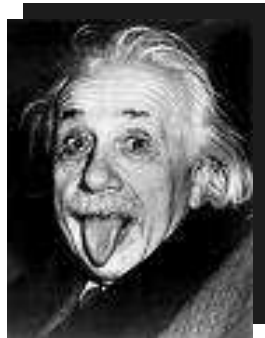
- In making lower calorie foods of favorites:
- Change the calories by more than 30% is very risky, body will sense the change.



Source: Calorie Control Council National Consumer Surveys

# The Sense of Taste

- Two General systems:
  - **Gustation**
    - Sweet, sour, bitter, salty, umami, etc.
  - **Orosensation**
    - (feel): hot, cold, tactile, texture, pain



# Sense of Taste

---

- Motivates and Directs Ingestion
- Differentiates toxins from nutrients

**Bitter** ←————→ **Sweetness**  
(Bad)                      toxins                      (Good)



---

Scott, Prog. Psychobiol. Physiol. Psy., 15:231 (92)



# Brain and Taste

---

- Only 4% of the cells in the Gustatory Cortex Respond to Taste...
- What Are All the Rest of the Neurons Responding to ???
  - Answer: Orosensation!!!

# Orosensation



Is it safe?

- Orosensation (somatosensory)
  - Vast **Trigeminal** innervation of mouth
    - Texture, Touch
    - Temperature
    - Mouth burn and pain
  - **Trigeminal system** contributes to both the sensorimotor and motivational control of ingestive behavior (Zeigler)
  - Somatosensation **stronger** than taste!
- Good Cooking *Activates* Orosensation!

# Oral Cavity Complexity

## ■ Salt

- (TWO! Channels)

## ■ Bitter

- (T2R's; lots, caffeine)

## ■ Sweet (sucrose best)

- (T1R2+3)

## ■ Amino acid

- mGluR4
- T1R1+3

## ■ Sour

- (H<sup>+</sup> block K<sup>+</sup> channels)

## ■ TRPV1-V6

- (heat, osmoreceptors)
- TRPV1 (33c heat, capsaicin, acids)
  - Artificial Sweeteners!
- TRPV3; heat > 33c and camphor
- TRPV2: heat > 43c



## ■ TREK-1

- (pain, heat, osmolality)

## ■ TRPA1 (ANKTM1)

- Low temp. 17c threshold
- Pain, stinging/burning
- Oregano, THC, mustard oil
- Cinnamaldehyde

## ■ TRPM8

- Low temps, 15-25c
- menthol, icilin

## ■ CB-1 & CB-2 receptors

- (cannabinoid, piperine)

## ■ Fat taste(s)

- CD36 receptor transporter
- Viscosity detector

## ■ Tactile (bay leaf, thyme)

# 8? Basic Tastes, Many Sensations

- Hedonic Tastes
  - (1) Salty
  - (2) Sweet
  - (3) Umami
  - (4) Water Taste (Rolls)
- Aversive Tastes
  - (5) Bitter
  - (6) Sour
- Energy Tastes
  - (7a,b) Fatty acid taste?
- Heat Taste
  - (8) Vanilloid receptor
- Taste Sensations
  - Astringent
  - Electric taste
  - Alkaline taste
  - Alcohol taste
  - Metallic Taste (9)
- Orosensation (trigeminal)
  - Touch (tactile)
  - Temperature
  - Pain
  - Pressure





# How Powerful is Taste?

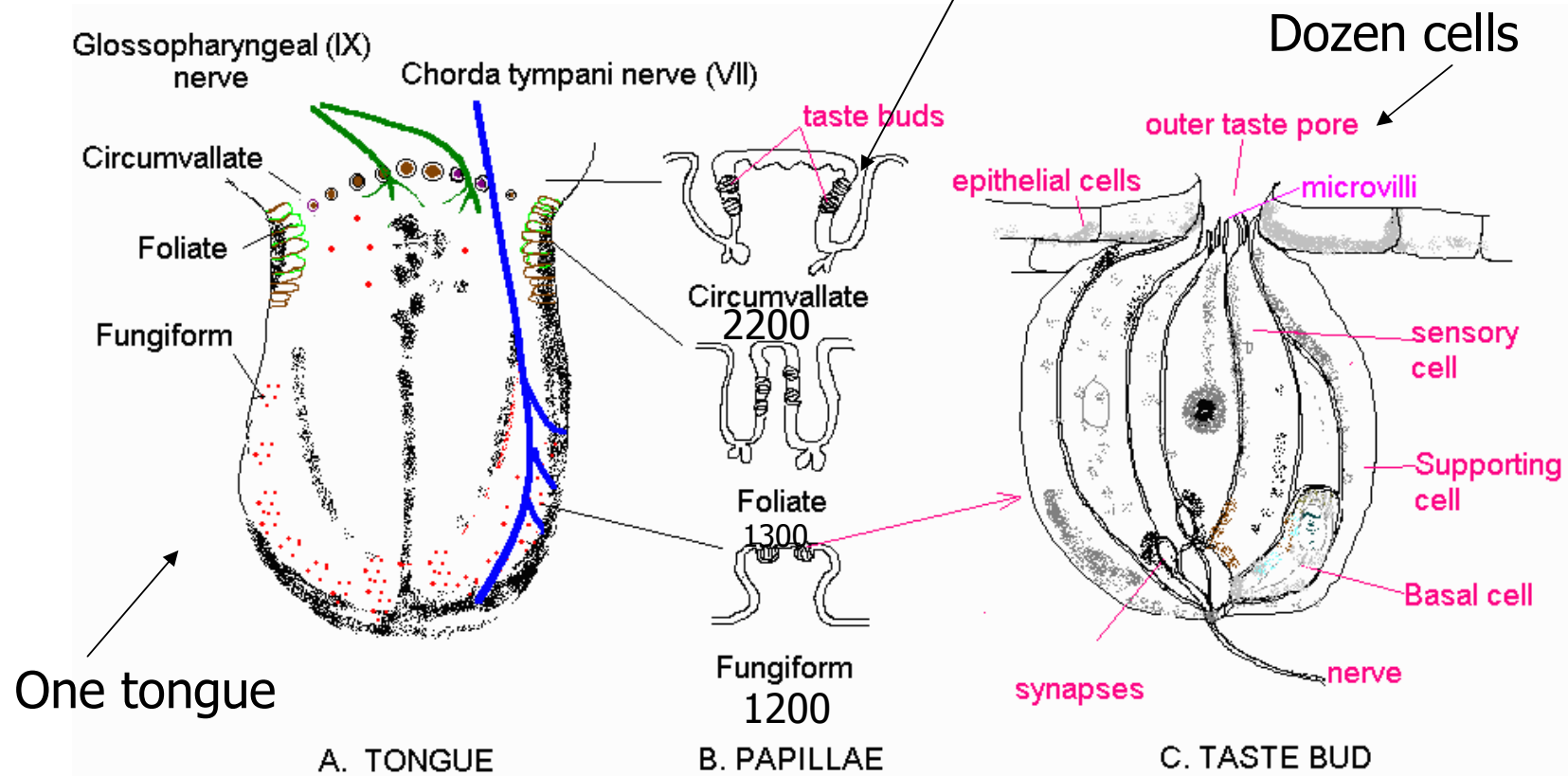
---

- 3<sup>rd</sup> Most Potent Pleasure stimulator behind:
- Drugs (crystal meth)
- Sexual stimuli
- Sucrose/Salt
  - Body prefers it *emulsified!*

*...Hoebel says: "Highly palatable foods and highly potent sexual stimuli are the only stimuli capable of activating the dopamine system with anywhere near the potency of addictive drugs."...*

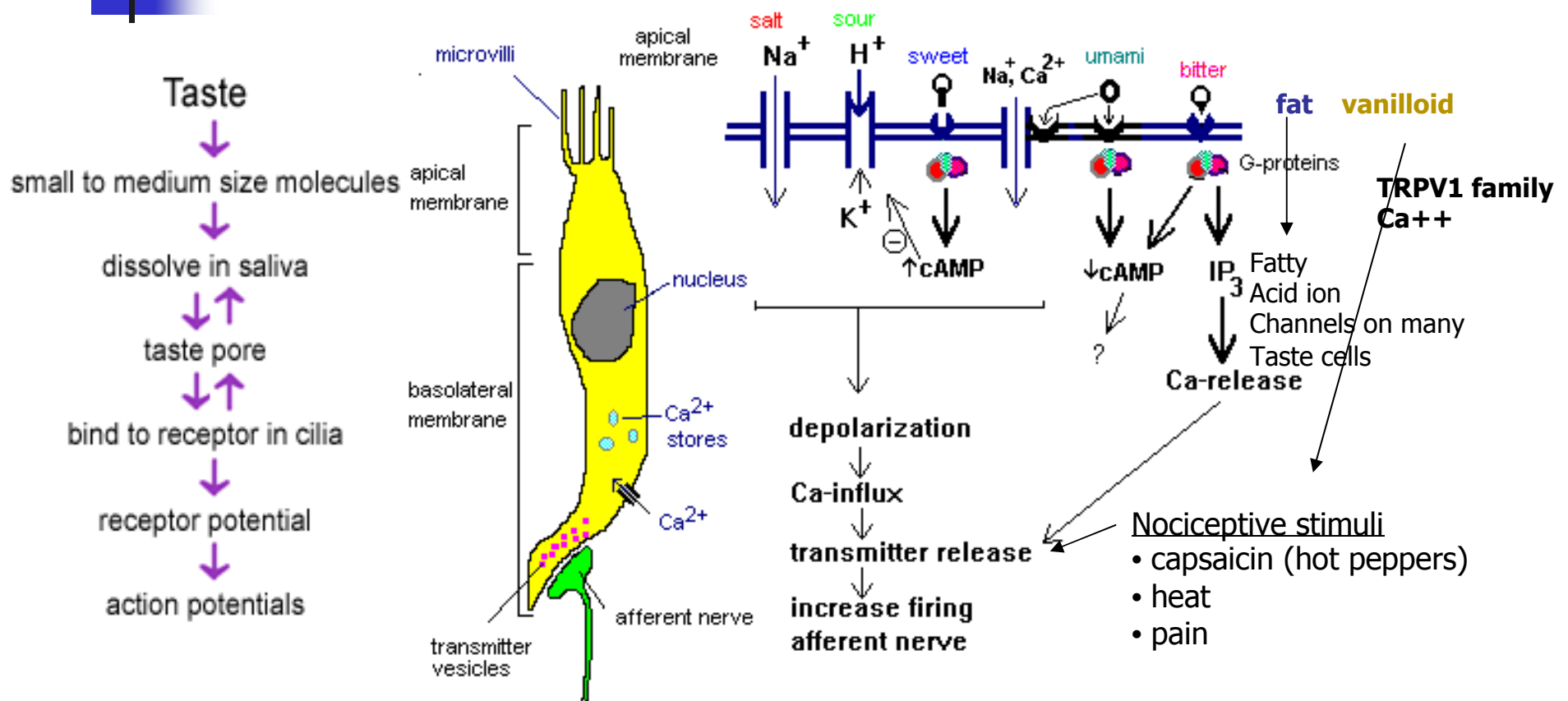
# Taste Buds

- 5000 taste buds/tongue
- 30-100 tb's per papillae
- 2500 taste buds elsewhere in mouth
- Access to buds key in sauces

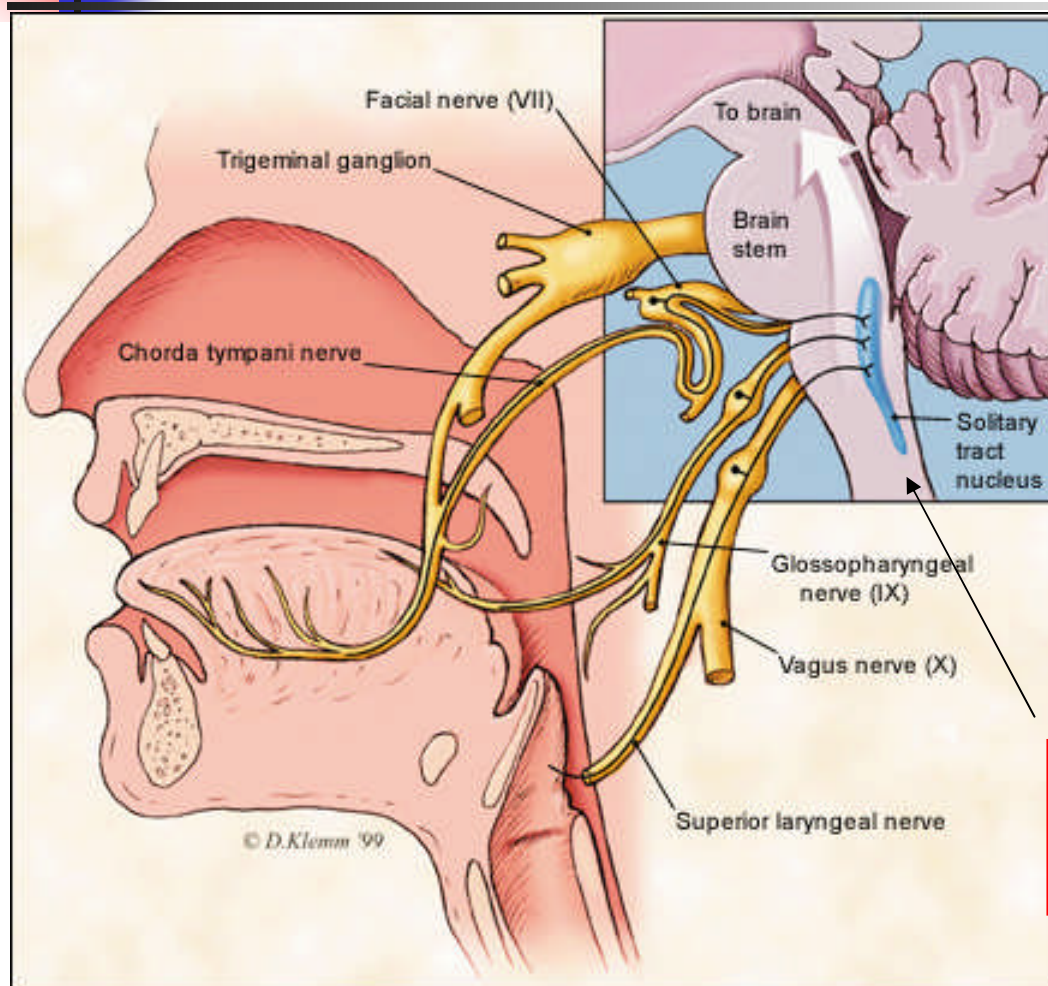


<http://www.cf.ac.uk/biosi/staff/jacob/teaching/sensory/taste.html>

# General Taste Transduction



# Taste Pathways



© 2000 David Klemm

- The **Gustatory Nucleus** receives projections from the taste buds of the tongue via cranial nerves VII (facial nerve), IX (glossopharyngeal nerve), and X (vagus nerve). The paired gustatory nuclei are located in the medulla, and are often called the **solitary nuclei**. Neurons within these nuclei encode the acceptability of a taste as well as its quality. For example, dangerous sour and bitter substances are encoded as bad tasting and are spit out, while life-sustaining **sweet** and **salty** substances are encoded as good tasting and are swallowed.
- The **gustatory nuclei** send profuse projections to a number of brain regions including the pons, lateral hypothalamus, amygdala, ventral posterior thalamic nucleus, and the primary and secondary gustatory cortical regions. Gustatory projections to the hypothalamus (**pleasure center**) may play a role in the reinforcing effects of sweet and salty tastes when we are hungry.

Gastrointestinal input  
into solitary nuclei!



# Fat Taste I

---

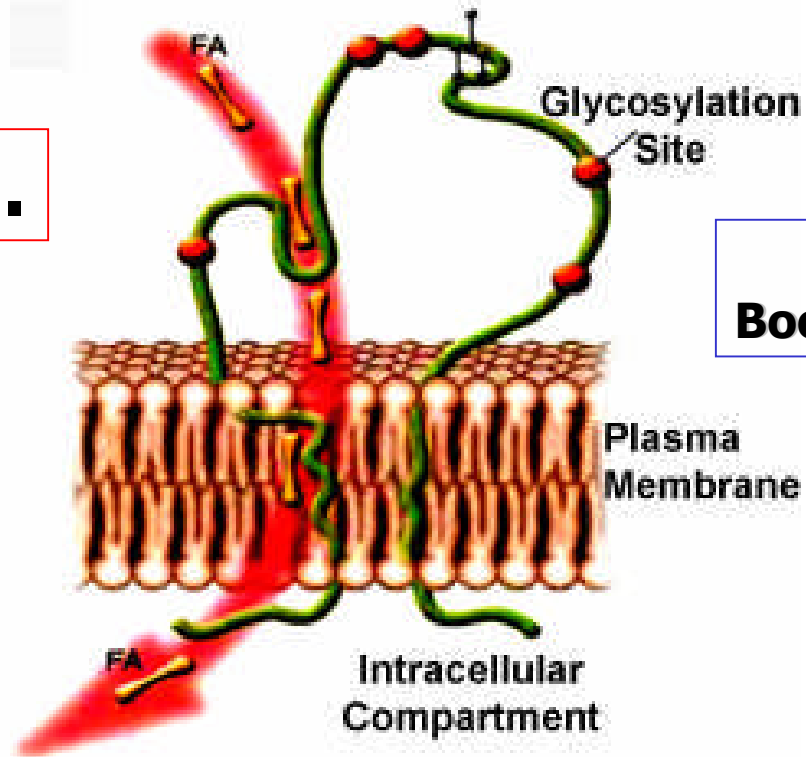
- “Orosensory” Perception [Feel]
- “Fat, Fatty Acids activate taste cells in tongue, throat and upper third of the esophagus...sending pleasurable signals to brain.
- “Thrilling Pleasure” (Rolls)

Schiffman, Current Dir. Psych. Sci., 7:137 (98)

Mattes/Lermer, Prog. Lipid Res. 38:117 (99)

# Fatty Acid Taste

1.



**Fatty acids  
Boost Sweet Taste!**

2.

**inhibition of delayed rectifying potassium (DRK)**



# Sensory Variability

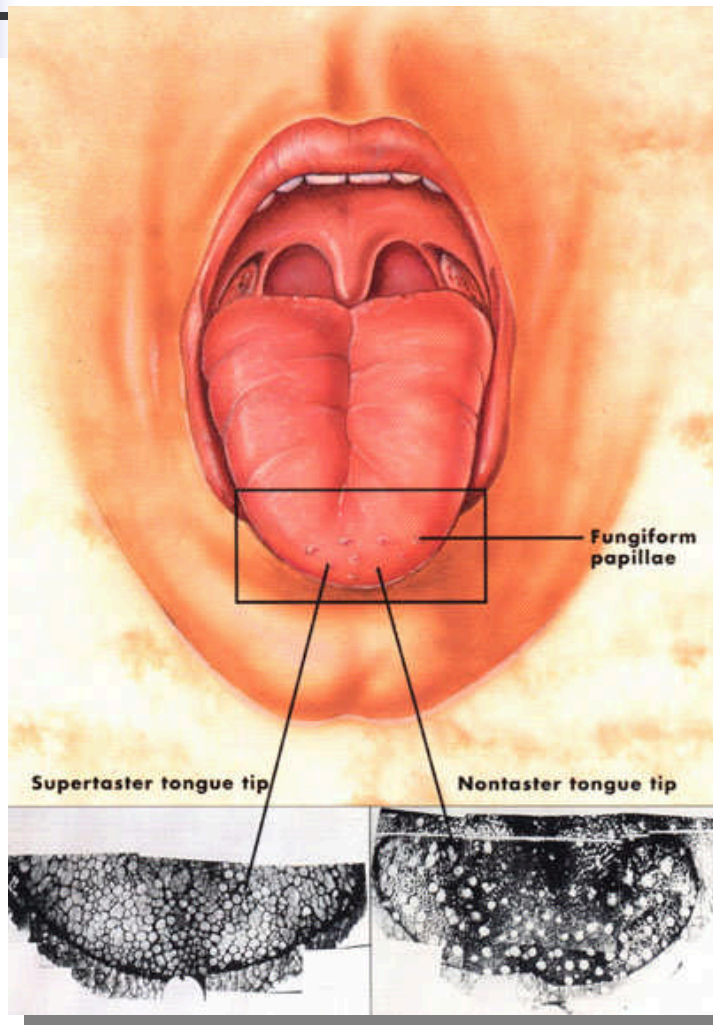
---

“We live in **our own sensory world** - individual differences in sensory functioning...even with simple aromas and flavors...will not be similarly perceived as acceptable.”

---

**David Mela, Prepared Foods, July, 1996**

# Supertasters



Supertasters have higher number of Taste buds...foods In general are too intense for these folks. Beware of these People in taste panels

Photos courtesy of Linda Bartoshuk, Ph.D. Yale. Illustration by Lydia Kibiuk.



# Supertasters and Pleasure

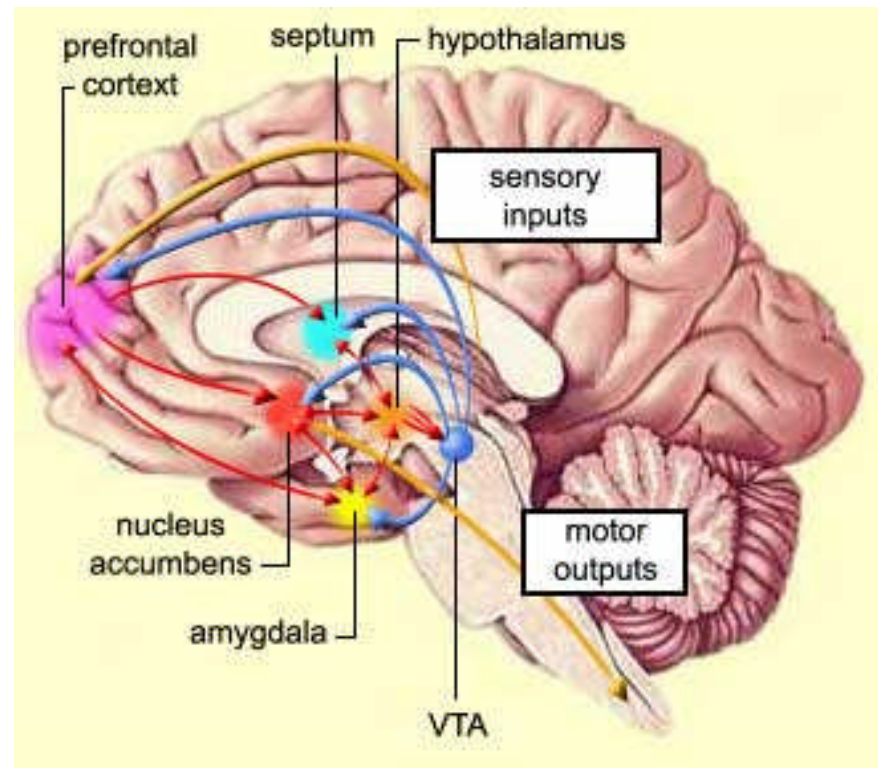
---

- Individuals sensitive to bitter (coffee)
- Groups: non, medium, supertasters
- ST = greater oral sensation
  - Linked with Food aversions
  - Bitter vegetable rejection
  - High Fat perception

**Bartoshuk, Neurosci & Biobeh. Review 20:79 (96)**  
**Drewnowski, Ann. NY.Acad. Sci., 855:797 (98)**

# Pleasure Center & Food Choice

- **Nucleus Accumbens:**
  - Codes for Taste Pleasure
  - Lights up when We Want Something (purchase intent)





# Human Gustation Summary

---

- Sense of Taste more Complex
  - Up to **Twenty** Basic Tastes or Sensations!
- Umami Receptor
  - **Two** Forms—unique interactions
  - MSG versus 5' Nucleotides
  - Signals for Protein in Environment
- Salt Taste Receptor
  - **Two** Forms!
    - Acid plus Heat



# Food Must Taste Good



**"Sure dead is important,  
but it has to taste good."**

# Hedonic solutes

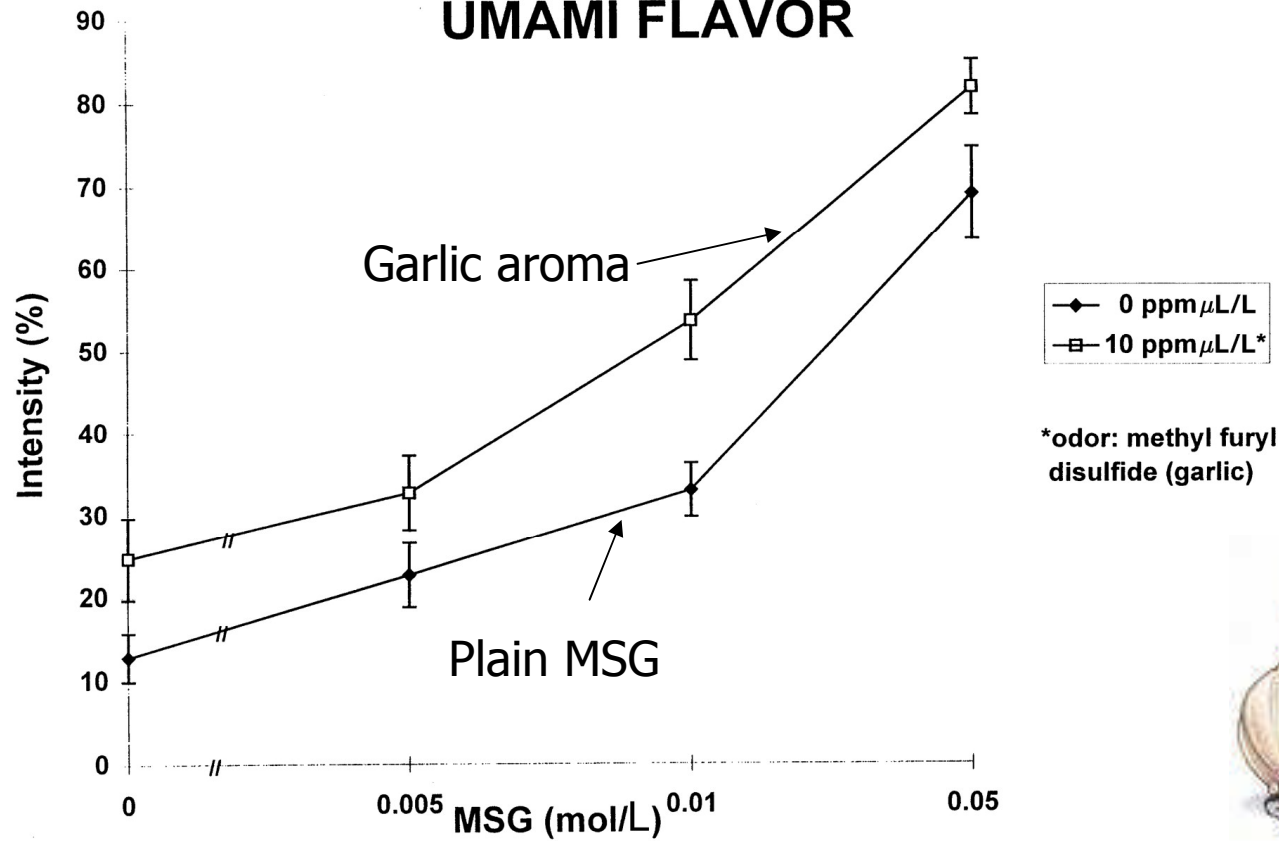


- **NaCl** (huge)
- **Sugars**, hi intensity sweeteners
- Umami:
  - **MSG, amino acids**
  - 5 prime nucleotides
  - **Garlic** derivatives
- Flavorants:
  - Lactones
  - Maltols
  - Chlorogenic acids
  - Many taste-active flavor compounds

Amino acids  
Peptides  
Fatty acids  
Glycoconjugates  
Maillard comps

# Garlic boosts Umami

## INTENSITY RATING OF UMAMI FLAVOR



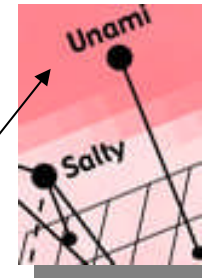
# Sugar and Fat Pleasure

- Pleasure magnified when **mixed with fat (1): Emulsion Pleasure Theory**
  - Brain Loves Emulsions with sugar/salt



# MSG Coated Salt (Aji-Shio)

- MSG Coated salt (10% MSG)
- Absolutely wonderful salt
- Perfect proportion of solutes



That should be umami!

# Foods High in MSG

- Many preferred food are naturally high in MSG:
  - Soy Sauce
  - Parmesan cheese
  - Tomato
  - Potato
  - Breast Milk!
  - Sardines
  - Fish Sauces



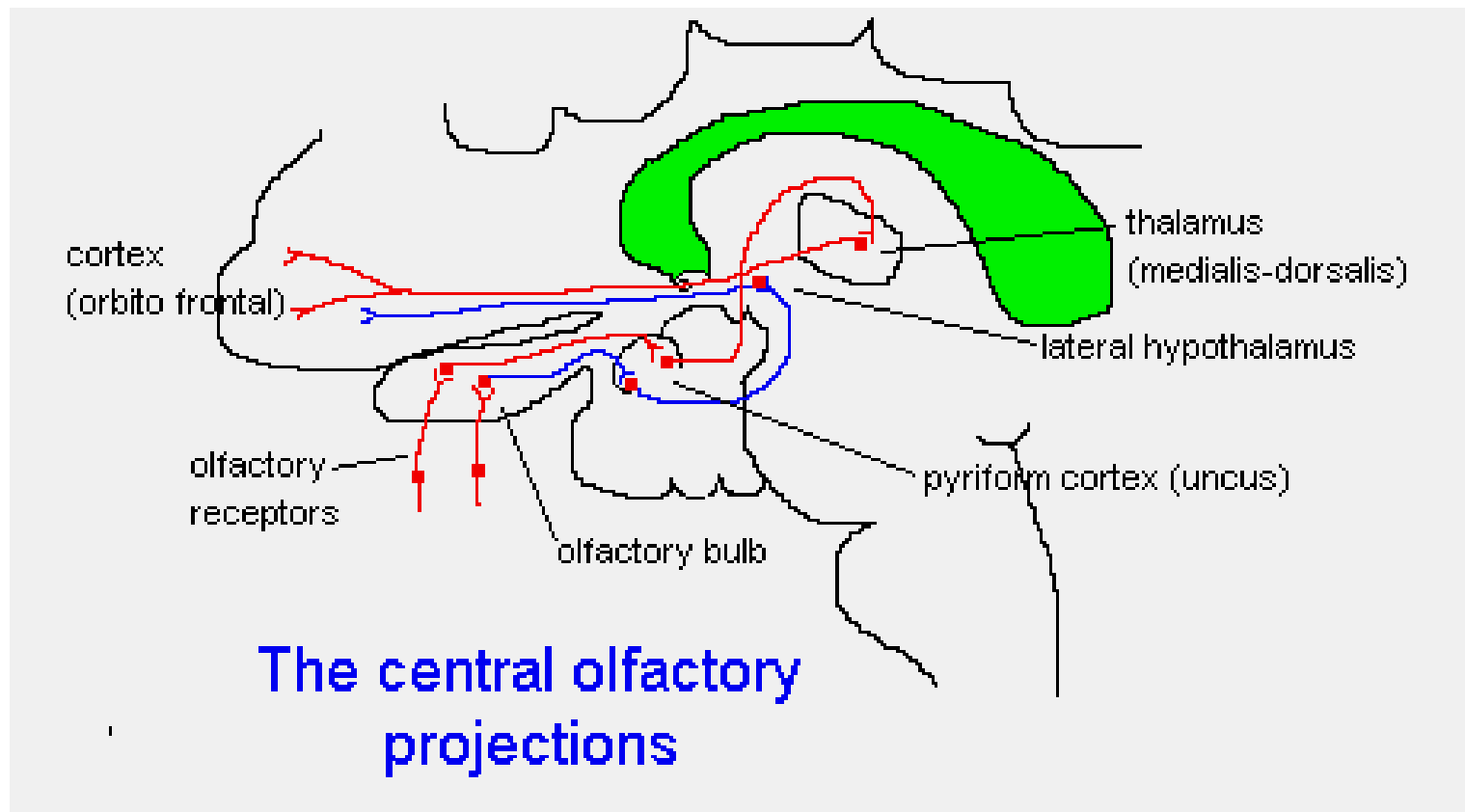
**Marukin**

# Taste & Doritos

- Loaded with Taste Active Compounds
  - Salt
  - Sugars:
    - Dextrose
    - Sugar
  - Acids
  - 5'Nucleotides
  - Monosodium glutamate

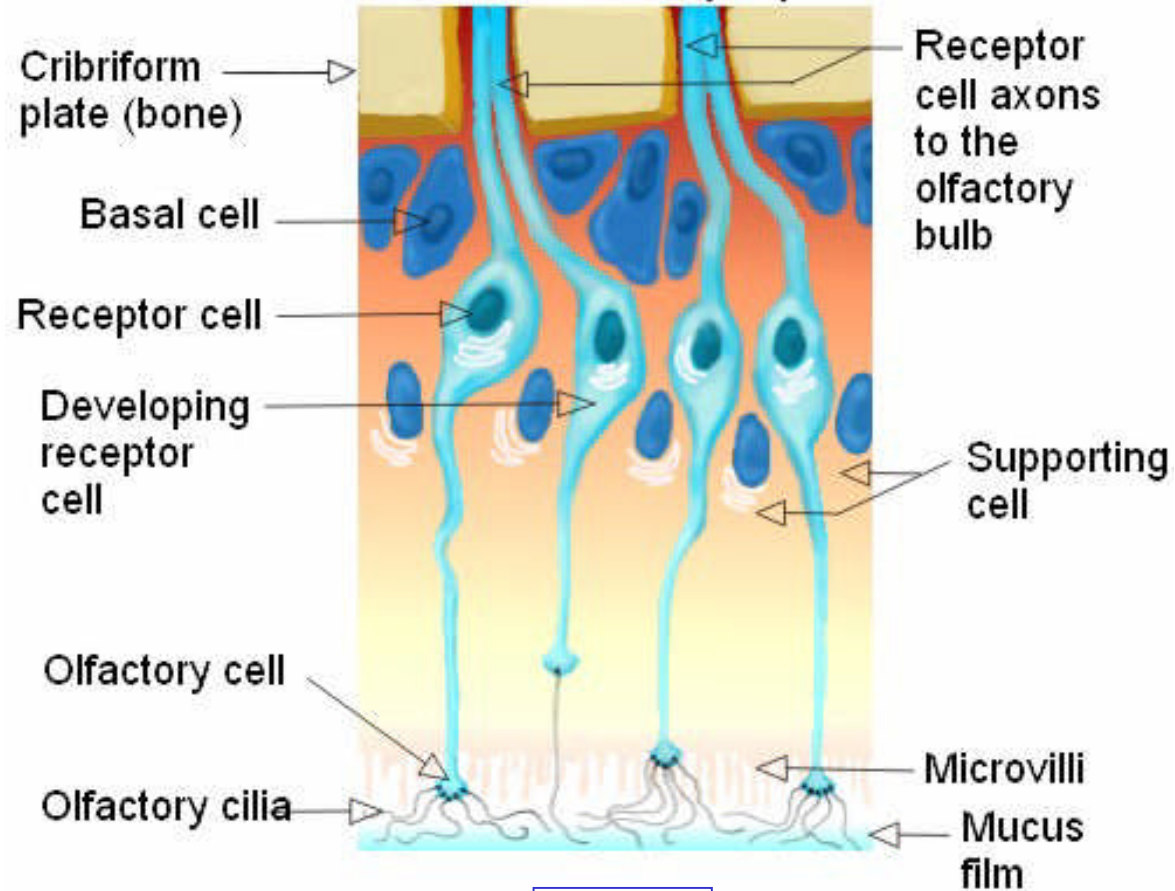


# Olfaction



# Sense of Smell- basics

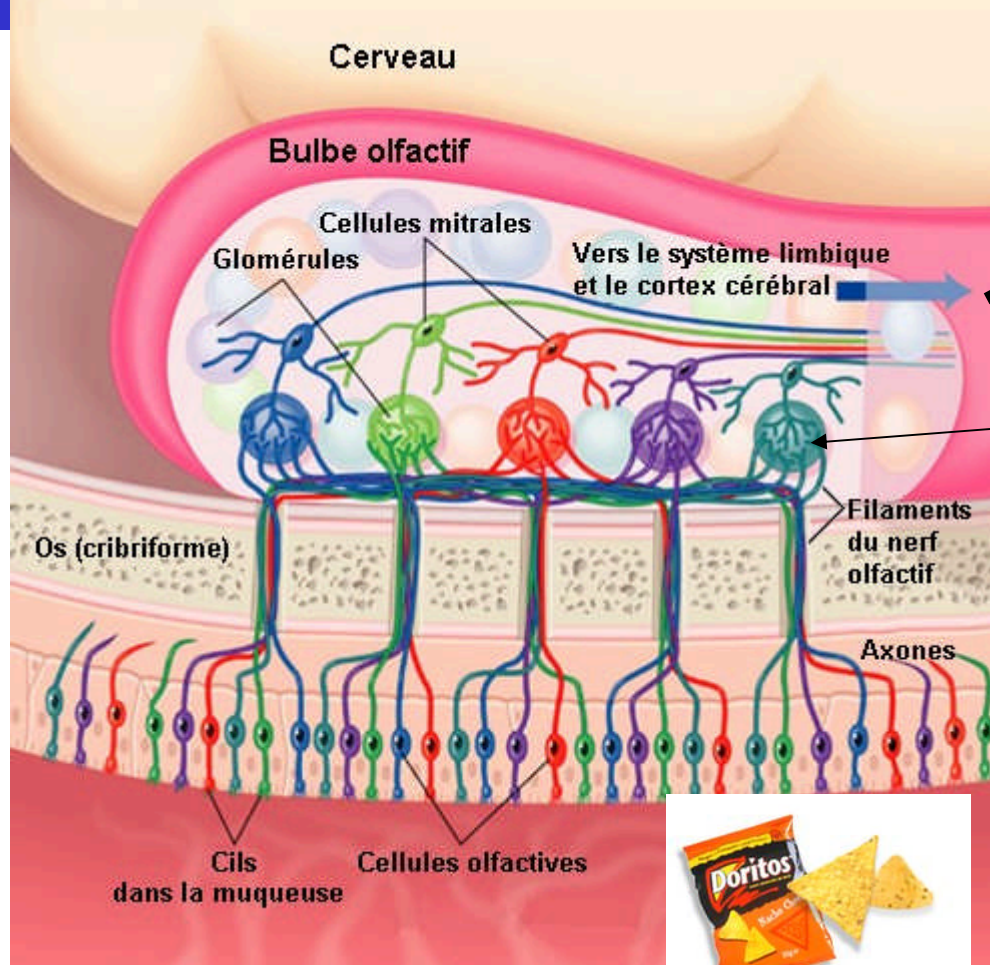
Structure of Olfactory epithelium



Aroma

# Olfaction Brain Pathways

- Aromas processed by the **limbic system first!**

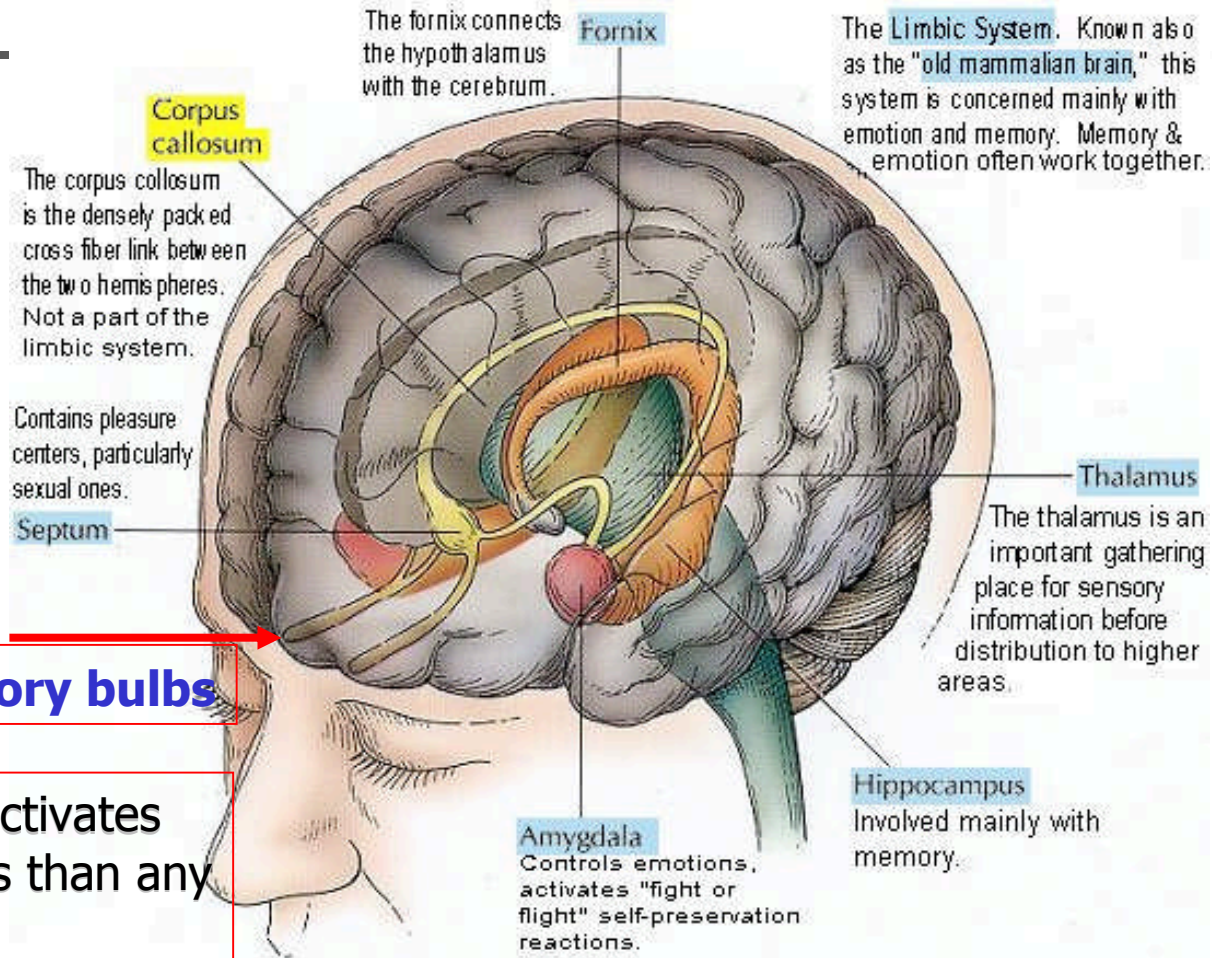
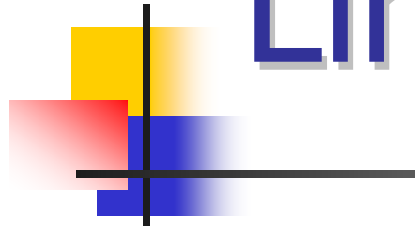


10,000 Glomeruli

40 million receptors



# Limbic System



Lesson: smell activates  
More brain sites than any  
Other sense.

The major brain structures associated with the limbic system



# Olfaction

---

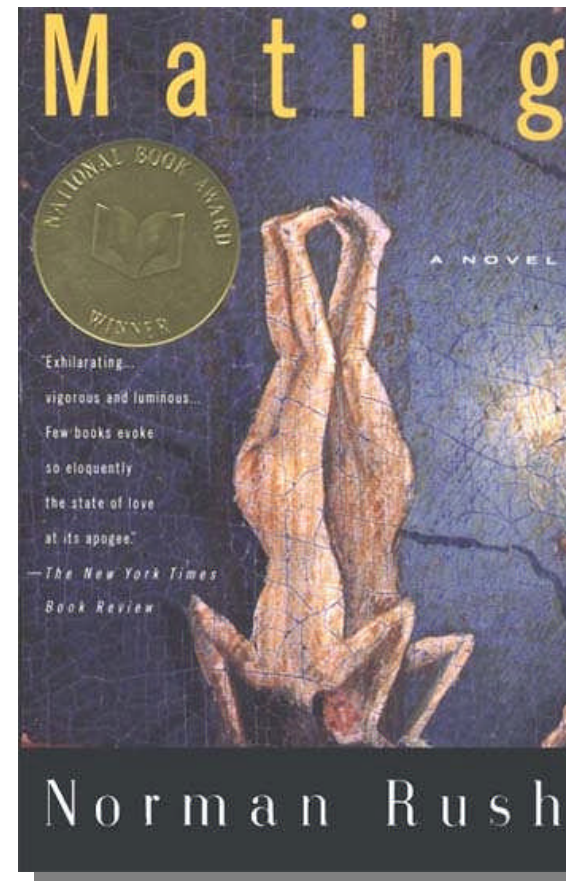
- Aroma:
  - Importance Depends on Significance!

**Major function**



# Olfaction: Most Important

- Food Selection
- Mate Selection!
- Best Mate Smells:
  - Different Genes



# Aroma Memory



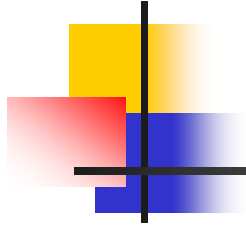
**Anton Ego Liked the Dish of His Youth: Ratatouille recipe developed in the movie by uberchef Thomas Keller!**

# Olfaction Puny in Humans!

- Human:
  - 40 million receptor cells
- Rabbit:
  - 100 million receptor cells
- Dog:
  - 1 Billion!



© Mark Parisi, Permission required for use.



---

# Are Some Aroma Preferences Innate?



# Essential Nutrient Aromas

---

- Theory of **Goff** and **Klee**:
- Humans *innately* like aromas that have nutritional significance.
  - Fruity = C and sugar and energy
  - Tomato = lycopene, fatty acids
  - Spices: health components
  - Carrot = beta carotene
  - Meat = Vitamin B1, etc.
- Science, 311, 812-, 2006.

**Are some aromas  
innately preferred?**



# Sense of Smell Principles

---

- Odorants bind to mucous, **must** be both fat and water soluble
- 1000 (**450**) olfactory receptors
- Aromas acquire significance thru food ingestion—forms food memory
  - **Fat** and **sugar** best form memories!
- Most aroma preference learned
  - However, certain aroma classes are preferred
- Once formed aromas resistant to extinction
- **\*Bad aromas** remembered better than good
  - Light up motor cortex!
- **FLAVOR: Taste + Smell** in Orbitofrontal Cortex

# Why Do People like Spicy Food?

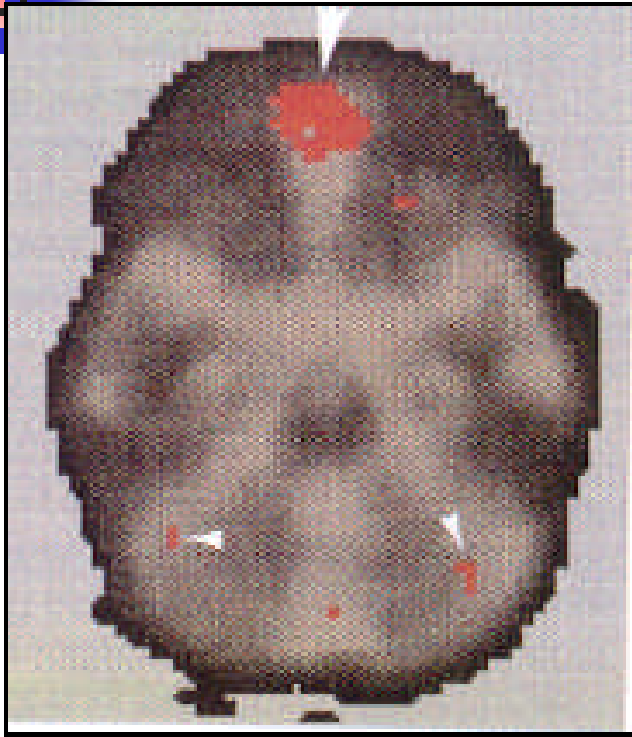
capsaicin & heat & acid

- Hot peppers were domesticated **faster** than any other plant (besides.....???)
- Capsaicin excites **vanilloid** receptors for heat or hot taste (lots of receptors in mouth)
- PAIN induces (1) **endorphin** surge
- Releases (2) **cannabinoids!**
  - Black peppers
  - Hot peppers

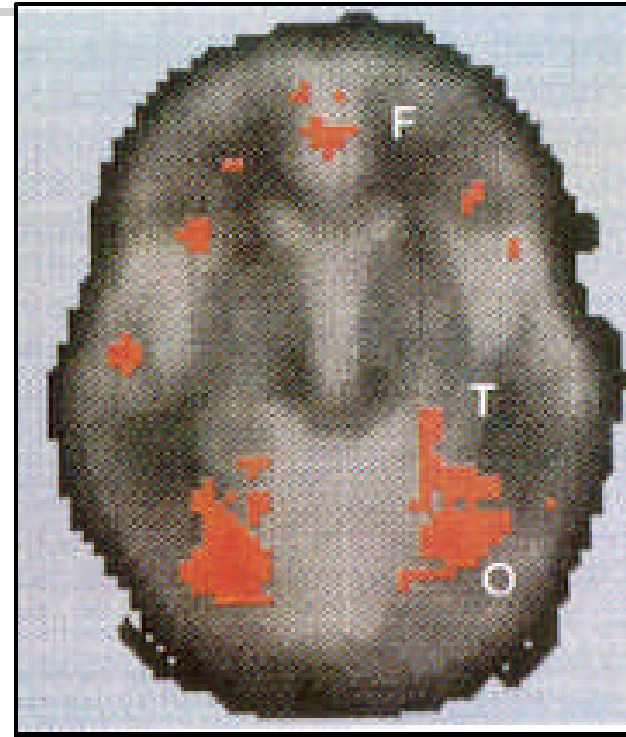


**Aroma Only**

**Trigeminal+Aroma**



**Methylsalicylate**



**Rosemary**



# Aromas & Brain Stimulation

---

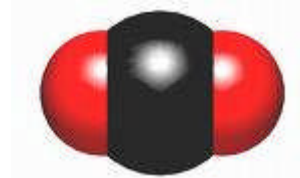
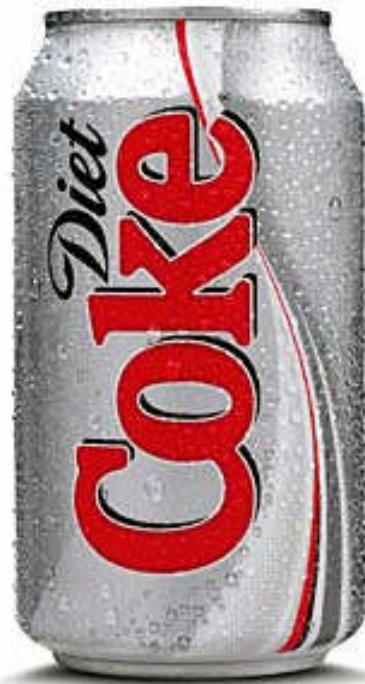
- Aromas: Orbitofrontal Cortex (Right)
  - Repeat Testing = ↓ activity
- Trigeminal Aromas: Widespread brain activation.
  - Repeat Testing = ↑ activity

**∴ Aroma + Trigeminal Aromas = 6X Activation**

---

Yousem, Radiology, 204: 833 (97)

# Pure Trigeminal Odorant



# Humans are “Cookivores”

- Wrangham hypothesis:
  - Humans evolved with fire 2 million years ago: vision enlarged, noses shrank
  - Aroma receptors down but **connections increased** dramatically (3 Olfactory Brain Centers)
- Aromas associated now with:
  - Cuisine
  - Fire
  - Fermentation



The Virtual Weber Bullet  
[www.virtualweberbullet.com](http://www.virtualweberbullet.com)

For the Weber Smokey Mountain Cooker Enthusiast

# KFC and Chicken Liking

**off the mark** by Mark Parisi  
www.offthemark.com



© Mark Parisi, Permission required for use.

Chickens have the highest levels Of **essential** fatty acids in meat protein.

**Essential Fatty Acids  
Create Powerful Aromas**

**MSG**

# KFC and Chicken Liking

- Chicken is moist!
- Chicken has high solute load
  - Salt, MSG, Pepper
- High Dynamic Contrast
  - Many just eat the crust!
- May have opioid flavor system
  - White Pepper, Thyme or Bay Leaf, etc.





# Food Palatability Theories

---

- Taste Hedonics
  - Major pleasure driver
- Sensory Specific Satiety
  - Rolls
- Taste Aversion Learning
  - Garcia
- Dynamic Contrast
  - Hyde & Witherly
- Food Pleasure Equation
  - Witherly & Capaldi
- SuperNormal Stimulus
  - Bigger is better
- Flavor-Flavor Learning
  - Familiar breeds liking
- Emulsion Theory
  - Salt & Sugar / Fat
- Evoked Qualities
  - Pleasure memories
- Mere Exposure Effect
  - More is better



# Sensory Specific Satiety\*

---

Huge Importance to the Food Industry!

No One Knows!

\*Variety Effect



# Sensory Specific Satiety (SSS)

---

- Change in **hedonics**, not intensity, through exposure to sensory stimuli
- **Repeated** tastings reduce food pleasantness
- **Sensory Specific** (Taste, Aroma, Visual, Texture)

# Orbitofrontal Cortex

- Some aromas **resistant** to extinction!
- Non-Trigeminal aromas:
  - Vanilla
  - Baked or fried potato
  - Popcorn



Vanilla outsells Chocolate Ice cream two to one!



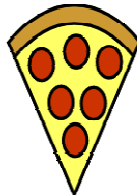
# Dynamic Contrast Theory

---

- “Foods with sensory properties that **change rapidly** or have major **sensory contrasts** are ones that are preferred—Hyde & Witherly”
- Most rewarding and reinforcing stimuli are those that change *rapidly*
  - *Robinson & Berridge 2003*

# High Dynamic Contrast Foods

- Ice Cream Number One
- Potato Chips
- Pizza
- Popcorn **PIZZA**
- Carbonated Soft Drinks
- Chocolate



# Dynamic Contrast Theory

- Chocolate:



- Goes from solid to liquid at body temperature. Allows hedonic solutes to be released. Few fats can do this!

- Popcorn:



- Melts down extremely fast in the mouth releasing flavor and hedonic solutes without causing much satiety.

# Hyde's Ping Pong Pleasure

- Humans like *maximum* sensory stimulation
- Humans like to sensory cycle back and forth
- Examples:
  - Burgers, Fries and Diet Coke
    - Salt-sugar cycling over and over!
  - Beer and pretzels
    - Low salt, high water and High salt, low water cycling
  - Wine and Food:
    - Wine is high water, low pH, low sodium, high vanilla and mouthfeel—exact opposite of food!
    - Wine is sensorially scary!

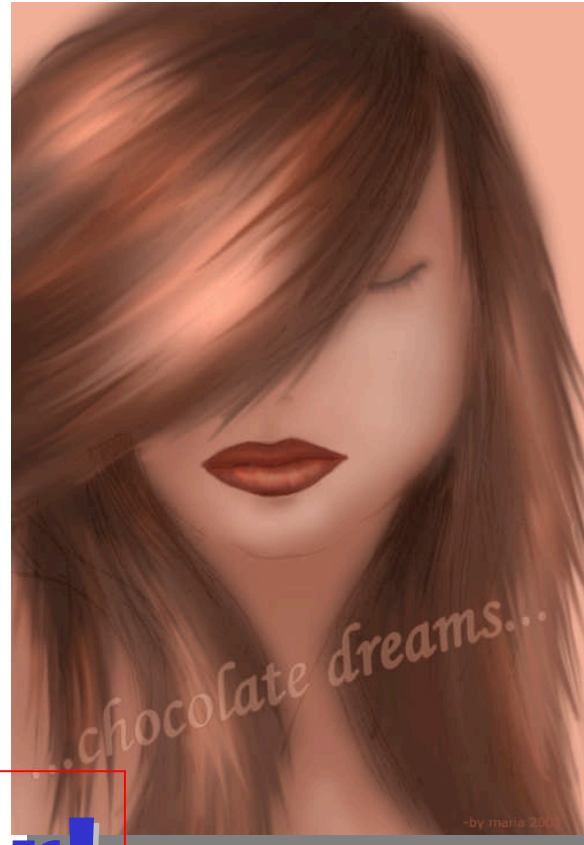


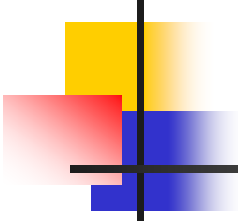
# Chocolate Pleasure

I  Chocolate

It Melts!

**Salt-Fat-Sugar!**





# Chocoholic Quiz

---

- **What is your favorite way to consume chocolate?**
- a. By nibbling a bit now and then throughout the day.
- b. By swallowing whole chunks at a time.
- c. By intravenous injection.
- d. I dive into a 100 gallon vat and slurp.

# Vanilla Ice Cream is # 1 Favorite

- Ice Cream **Melts**. Changing Temperature in the oral Cavity is very rewarding
- Why? Brain **does not** habituate to vanilla aroma!



**The CHANGE of oral temperature is arousing!**

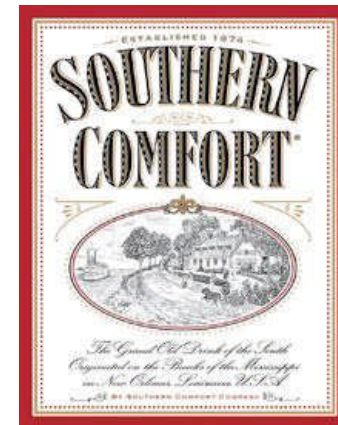
**High energy density!**

# Taste Aversions!



# Taste Aversion Learning

- A single pairing with a food with GI malaise or upset stomach can form a **permanent** food aversion to that food
  - Sensory Specific (**Texture**)
  - **Difficult** to extinguish
  - Protects the body from **toxic** food
- Southern Comfort Phenomenon
  - Sweet drinks often cause GI upset and then taste aversions!



# Rozin's Fundamental Principle

- “It is much easier to dislike a food than like it!
- Human's can throw-up!
- Rats can't!





# Rozin's Flavor Principles

---

- All cuisine is dictated by a certain combination of:
  - Cooking Technique
  - Flavoring
- Example:



# Food Pleasure Equation 1

---

- The Food Pleasure Equation:

- $F.P. = f(\text{Sensation}) + (\text{Calories})$

---

See book: “Why We Eat, What we Eat”, ED Capaldi

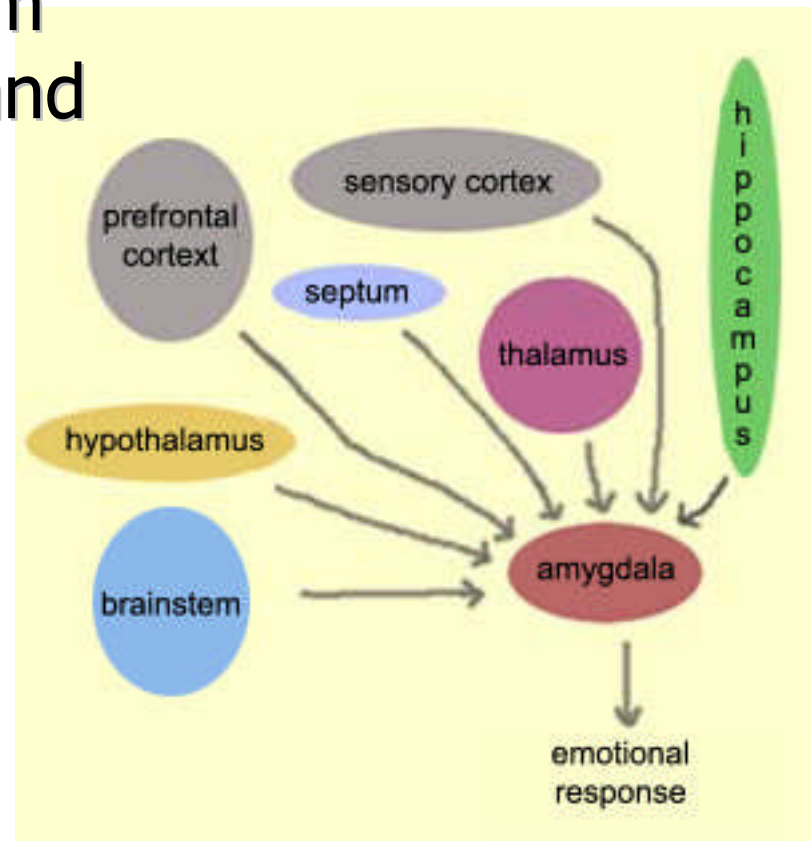
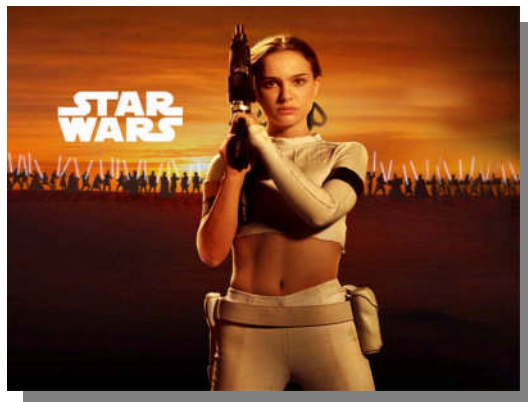
# Food Pleasure Equation 1

$$\text{FP} = \text{Sensory} + \text{Caloric Content}$$

- Gustation
  - Salt, MSG, 5'Nuc.
  - Sweet, Water
  - Fat Taste
- Olfaction
  - Aroma
  - Trigeminal
- Dynamic Contrast
  - Temperature change
  - Snap, crackle & pop
- Protein
  - Casomorphins
  - Gluteomorphins
- Carbohydrates
  - Neurons like glucose
  - Fat cells like fructose
- Fat
  - Essential fatty acids
    - Linoleic
    - linolenic

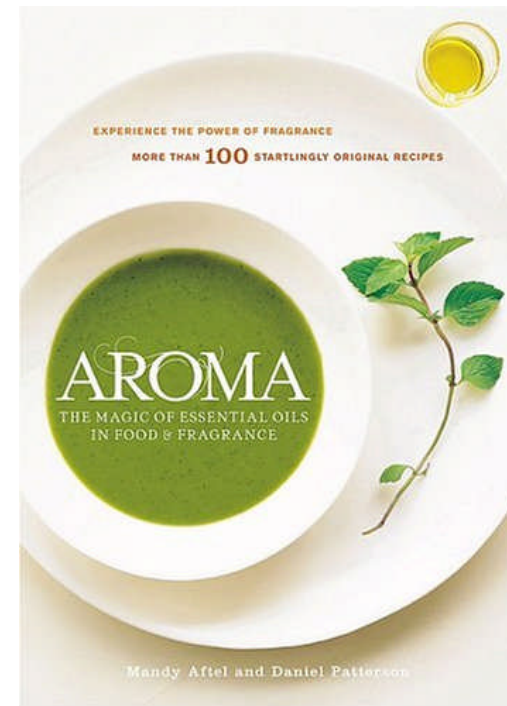
# Amygdala & Memory

- Receives sensory input from taste, smell, sight, sound and texture
- Creates a “Food Memory”
- Searches for significance



# Moncrief's Observation

- All things being equal, the brain prefers aromas with *more* complexity, not less.
- Food Layering Theory
- Long Hang-time Odorants
- Essentials Oil & Fragrances
  - Terpenes special



# Holy Grail of Cooking





# Culinary Pleasure Equation

---

*Food Pleasure = Liking + Wanting*

*Crave*  
crème glacée



# Making Food Irresistible



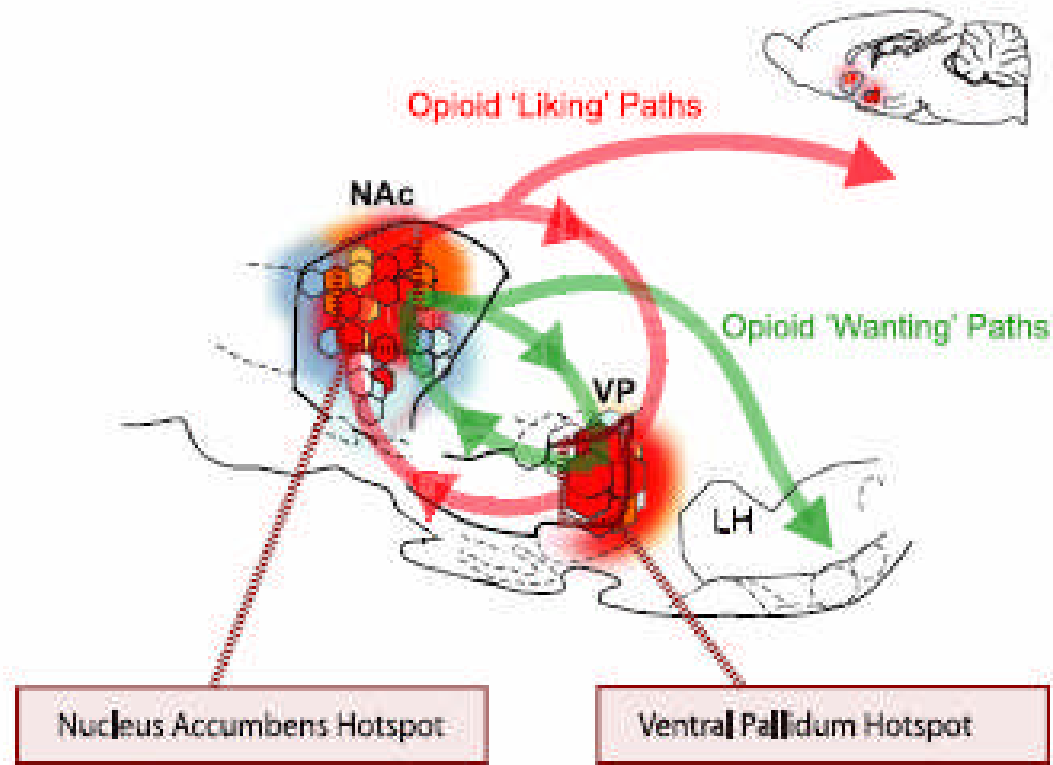
"irresistible" by Neneh

## IRRESISTIBLE

Doubtless God could have made a better berry (than the strawberry), but  
doubtless God never did

William Allen Butler

# “Wanting” versus “Liking”



**Two separate brain mechanisms: influence food choice**



# Food Pleasure Equation 2

---

**Food Pleasure = Food Liking + Food Wanting**

- Food “Liking”:
  - Food Pleasure Equation (Witherly)
    - Sensation plus Stimulation
    - Hedonic Based
- Food “Wanting”:
  - Food choice *without* hedonics!
  - What is Food Wanting???



# Significance of Wanting/Liking

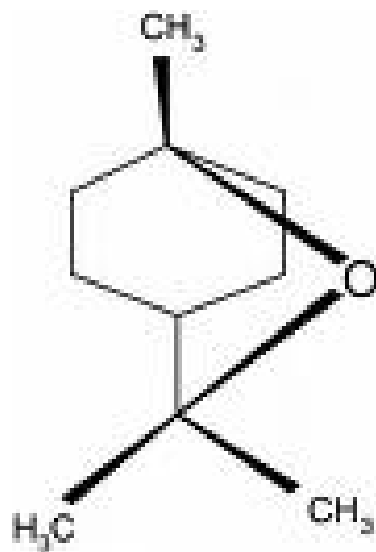
---

- Most Pleasurable or Irresistible Foods combine both!
- **Liking**: Opioids and Cannabinoids
  - [Pleasure from food]
  - Hedonic solutes, CD, DC, Spices
- **Wanting**: Opioid and ?
  - [Eat More Food]
  - Variety
  - Surprise Theory

J. Neurosci., 27: 1594, 2007.

# 1,8-cineole-eucalyptol

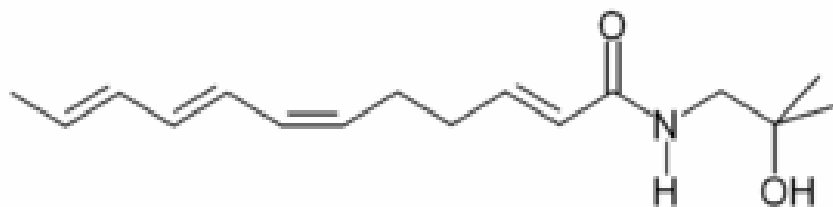
- Bay leaf and Thyme (classic French)
- Promotes blood flow
- Used for pain relief
- 30% population can't smell it
- Binds opioid receptors!



**Need alcohol for best extraction!**

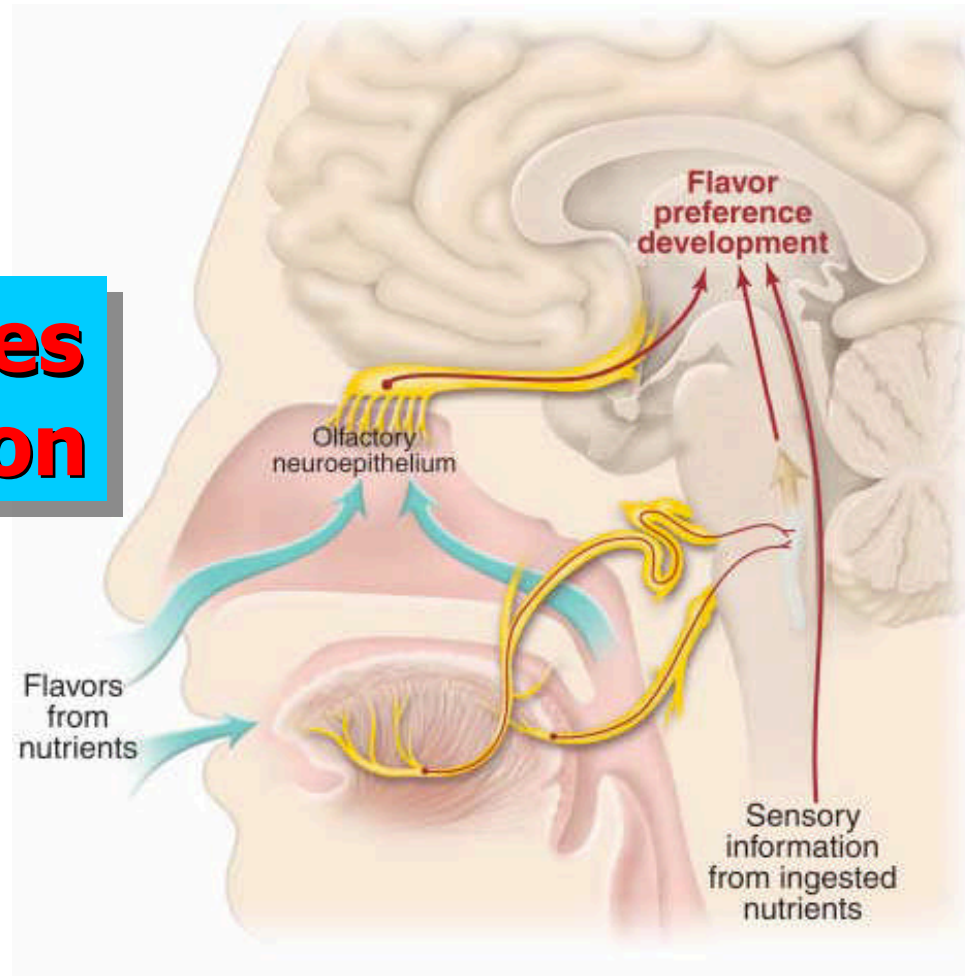
# Sichuan Flower Pepper

- Added to Chinese Hot Pot, Major Flavoring
- 3% OH-alpha Sanshool
- Mala: Chinese: "numb and hot"
- Excites "Tactile" Oral Receptors (lips)



# [Flavor+Taste+Nutrients]

**All Food Memories  
Are a Combination**



# Emulsion Theory

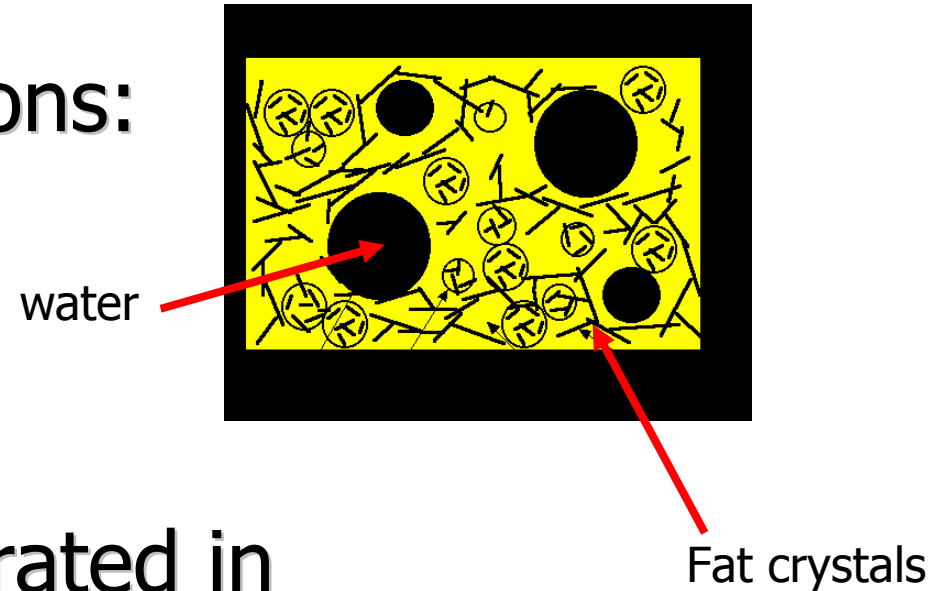


- Humans *Love* Emulsions:

- Butter (solid)
- Ice cream (foam)
- Vinaigrette (liquid)
- Milk (liquid)

- Tastants get concentrated in water phase

- Butter is 2.5% salt, but all in water phase that is only 18% of the weight

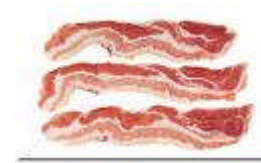
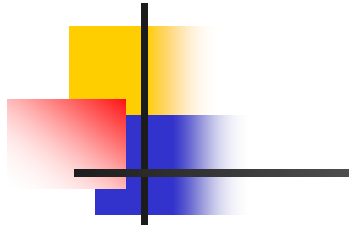


# Evoked Qualities (Hyde)

- Sensory Properties of Food Evoke **Memories** of Past Consumption.
  - subconscious
- Memories Tap into Pleasure.
  - Garlic aromas and food
- Chefs Call this *Layering*
- Critical to Food Choice
- Example: **Emeril's Bam Spice**



# Secret Weapon Pleasure Foods



- Garlic: MSG booster, stimulates hot/cold receptors
- Parmesan Cheese: 1.5% MSG, acids and casein
- Bacon: Salt, pork, and cookivore flavors (hickory)
- Shallots: Unique aroma and taste profile
- Butter: Emulsion, short chain FA's, pure aroma
- Soy Sauce: Salt (up to 15%), MSG (1.5%), 5'Nuc.
- Tomato paste: Citric acid, nutritional aromas
- Mushrooms: 5'-Nucleotides (boost MSG 8 times)

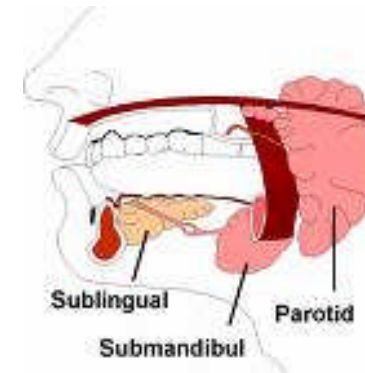


# Salivation & Food Pleasure

- Dry Food is Sensory Death



- Salivation lubricates & provides hedonic feedback



- Best sialagogues:

- Acid
- Umami
- Dynamic Contrast



# Mere Exposure Effect

- Just Being Exposed to a Food Increases Liking!
- Mechanism Involves Reduction of Neophobia
- Take 7-10 Exposures to Work





# Final Comments

---

- Chemical Senses *Drive* Ingestion!
- Gut & Fat Cell *Cannot* be Ignored!
- Food Theories *Must* be Understood!
- Food can be manipulated:
  - More pleasurable
  - More addicting
  - Increased craving



# Superior Cuisine (SC)

---

- **SC** = Tasty Food = Better Nutrient Absorption
- **SC** = Dynamic Contrast, Emulsion and Surprise theories
- **SC** = Spices That ↑ Food Pleasure & Excite Orosensation
- **SC** = Hedonic Solutes (salt, sugar, umami)
- **SC** = Saucing & Salivation Response
- **SC** = Cookivore and Essential Nutrient Aromas with Added Complexity



# Thank for Listening!

---

- Company seminars on Food Pleasure are **available!**

Steven Witherly, PhD

[Techproducts@ca.rr.com](mailto:Techproducts@ca.rr.com)

661-296-2214

[www.Technicalproductsinc.net](http://www.Technicalproductsinc.net)